

# Why Buy Bermuda?

Bermudians are very cost-conscious, so the question arises...what is the benefit to buying in Bermuda?

First and foremost, you've got someone with you the whole way through your project. Not just helping you with design choices but someone who is aware of not just Bermuda's climate but also the unique architecture and building materials used on the island. They'll also be the one placing the order and handling the shipment, all you'd need to do is be ready to receive your cabinets.

We took a Kraftmaid kitchen and compared our price to the same kitchen brought in from Home Depot or Lowes to see what the cost difference would be.



Kraftmaid Cabinetry. Doorstyle: Grandview; Wood: Cherry; Finish: Sunset. All plywood construction.

	<b>US</b>	<b>Bermuda</b>
Retail	\$8,518.88	\$13,363.46
Shipping	\$1,000.00	N/A
Duty(25 percent)	\$2,129.72	N/A
Dock clearing, delivery and labour to unload	\$ 500.00	N/A
Warranty	None	Yes
	<b>\$12,148.60</b>	<b>\$13,363.44</b>

And these prices don't take into consideration the cost of travel to the US as well as accommodation and transportation when you make your overseas purchase.

Now consider this... what happens if some piece arrives damaged or doesn't arrive in your shipment at all or your order is received just plain wrong? Your time is worth money and you will spend a lot of it trying to deal with the overseas big box stores. Buying Bermuda takes those concerns out of your hands.

One final thing to think about is that Bermuda Country Cabinets is a Bermudian owned and operated business. Our prices reflect the cost of doing business here in Bermuda. We pay taxes and employ staff which continues to put money back in Bermuda's economy.